

Message Text

UNCLASSIFIED

PAGE 01 MONTRE 01243 282055Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----122096 290423Z /15
R 281955Z JUL 77
FM AMCONSUL MONTREAL
TO USDOC WASHDC
INFO SECSTATE WASHDC 9270

UNCLAS MONTREAL 1243

E. O. 11652: N/A
TAGS: BGEN, CA
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 122/04/P0084

2. 07/27/77

3. E. TOLMAN

4. 122 CANADA

5. A

6(A) W.G. HENCHEY, MANAGER FOR COMMERCIAL DEVELOPMENT
6(B) ALCAN TRADING LTD.
P.O. BOX 6090
MONTREAL, P.Q. H3C 3H2 CANADA

7. TEL: (514) 877-2699 CABEL: ALCAN
TELEX: 05-25236

8. ----

9. 110

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MONTRE 01243 282055Z

10. DESCRIPTION

33397XX-0000 MAGNESIUM, PRIMARY SMELTING
33416XX-0000 MAGNESIUM, SECONDARY REFINING AND SMELTING
33920XX-0000 MAGNESIUM AND MAGNESIUM BASE ALLOY FORGINGS
38199XX-0000 COMPOUNDS, INORGANIC CHEMICALS
23560XX-0000 MAGNESIUM, EXTRUDED SHAPES

33131XX-0000 FERROMANGANESE
33132XX-0000 FERROCHROME
33133XX-0000 FERROSILECON
33134XX-0000 OTHER FERROALLOYS
3339XXX-0000 SILICON REFINING PRIMARY
2869XXX-0000 SILICON METALS
333X XX-0000 ALUMINUM INGOTS
3999998-0000 COMMODITIES FOR ALUMINUM, STEEL AND FOUNDRY
INDUSTRIES

FOUNDED IN 1971, ALCAN TRADING LTD. IS A WHOLLY-OWNED SUBSIDIARY OF ALCAN ALUMINUM LTD. ALCAN TRADING'S HEAD OFFICE IS LOCATED IN MONTREAL. BRANCH OFFICES: MEXICO CITY, SAO PAULO, JOHANNESBURG, ZURICH, LYNEMOUTH, ST. LOUIS, SYDNEY, HONG KONG, AUCKLAND, ETC. EMPLOYS 200 WITH 30 SALESPERSONS, PLUS ADDITIONAL SUBAGENTS. MARKETING TERRITORY: WORLDWIDE WITH REPRESENTATION IN OVER 100 COUNTRIES. ANNUAL SALES IN EXCESS OF \$ 75 MILLION. ALCAN TRADING LTD. PROVIDES WORLDWIDE AGENCY SERVICES TO PRIMARY AND SECONDARY ALUMINUM AND FERROUS INDUSTRIES. PRODUCTS HANDLED ARE MAINLY METALS, ALLOYS, AND OTHER COMMODITIES TO THOSE INDUSTRIES. IN ADDITION, PROVIDES REPRESENTATION FOR ALCAN PRODUCTS AS WELL AS OTHER SUPPLIERS TO REFRACTORY AND CERAMIC INDUSTRIES. AMONG COMPANIES FOR WHOM ALCAN TRADING LTD ACTS AS AGENT ARE: DOW CHEMICAL CO, MICHIGAN (MAGNESIUM INGOTS); DELTA MANGANESE LTD, SANDTON, SOUTH AFRICA (ELECTROLYTIC MANGANESE); SILICON SMELTERS LTD, PIETERSBURG, SOUTH AFRICA (SILICON); FOOTE MINERAL
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 MONTRE 01243 282055Z

CO, EXTON, PA.; KAWECKI BERYLCO INDUSTRIES, INC., N.Y., N.Y.;
METAL GOODS, ST. LOUIS, MISSOURI.

ALCAN TRADING LTD, AS A MANUFACTURERS AGENT WHICH CAN PROVIDE AGENCY SERVICES ON AN EXCLUSIVE BASIS, (BOTH WORLDWIDE AND REGIONALLY), IS LOOKING FOR NEW AND ADDITIONAL U.S. LINES OF MATERIALS AND OTHER COMMODITIES USED BY ALUMINUM, STEEL, AND FOUNDRY INDUSTRIES.
HARPER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 28-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MONTRE01243
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770271-1123
Format: TEL
From: MONTREAL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977079/aaaaahrc.tel
Line Count: 103
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 20d2b370-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 26-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1960336
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BGEN, CA
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/20d2b370-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009